

## 5,000<sup>th</sup> Aircraft Loan Marks Milestone for AirFleet Capital Retail Demand and Growing Bank Enthusiasm Bodes Well for GA Market

**July 7, 2014 – Chandler, Arizona.** Leading aircraft financing company, AirFleet Capital, announced today that their team successfully closed their 5,000<sup>th</sup> aircraft loan during the month of June, 2014. Since the Company's founding in 1994, AirFleet Capital has been unequivocally dedicated to the General Aviation marketplace, transacting an average of 250 loans per year for customers purchasing a wide variety of aircraft – from rare warbirds to experimental aircraft, to trainers, to personal single and twin pistons, to cabin class piston and turbine business aircraft.

Steve Smestad, founder and CEO of AirFleet Capital explains, "This milestone is significant and important to us because each one of these 5,000 loans represents a specific customer with whom we've forged an important relationship. Each closing represents the realization of the dream of an aircraft owner, flight student, and entrepreneur and business of all sizes. We are very proud to play a small part in each customer's realization of this dream. We share our customer's passion for aviation, and we spend 100% of our daily focus on the General Aviation marketplace. Our primary goal is on doing the right things for our customers and our business partners." The AirFleet Capital team understands the GA marketplace because every member of the team is a member of the GA community. Their experienced group knows the excitement and joy associated with an aircraft purchase and they work diligently to mitigate the stress that can also be involved.

The Company's history has spanned two decades, connecting with customers and industry partners to weather economically challenging times and to thrive through times of growth, creating a more robust, sustainable business model. Their business involvement across all segments of the GA market provides a unique vantage point for understanding the current state of the marketplace and anticipating future trends. They note that an increase in retail demand, is well matched with bank appetites that continue to rebound.

## **About AirFleet Capital**

Established in 1994, AirFleet Capital is one of America's largest arrangers of loan financing for owner-pilots. Originated loans represent a wide variety of aircraft models across the General Aviation fleet – from rare warbirds to experimental aircraft to private owner-flown aircraft, to business jets. AirFleet Capital's team, located in Chandler, Arizona, Winchester, Virginia and Atlanta, Georgia focuses on quality of service and a dedication to always doing things "the right way".

Find us online at www.airfleetcapital.com or www.facebook.com/airfleetcapital.

###